



Brussels (Belgium), 28 February 2019 – 7:00 (CET) – regulated information –
UCB Full Year Report 2018:

2018 marks the fifth consecutive year of profitable growth, intensifying investment in UCB's strong pipeline

- Revenue reached € 4.6 billion: +2%, +5% CER¹; net sales increased to € 4.4 billion: +5%, +8% CER, driven by core products (+6%, +10% CER)
- Underlying profitability (rEBITDA) increased to € 1 398 million: 2%, +5% CER
- R&D update: Evenity® approved in Japan; Vimpat® approved in China
- Financial outlook for 2019: Revenue expected in the range of € 4.6 - 4.7 billion, recurring EBITDA² in the range of 27% - 29% of revenue, reflecting higher R&D investments

"We are confident for the future growth of UCB based on strong delivery in 2018, marking the fifth year of profitable growth in a row and a new blockbuster for UCB, Vimpat®," said Jean-Christophe Tellier, CEO UCB. "We are expecting Cimzia® to reach € 1.7 billion net sales by 2024 and Vimpat® should reach 1.4 billion by 2022. Our strong late stage pipeline currently offers six potential product launches in the next five years. Based on our solid foundation we will as planned accelerate our investments in future growth drivers."

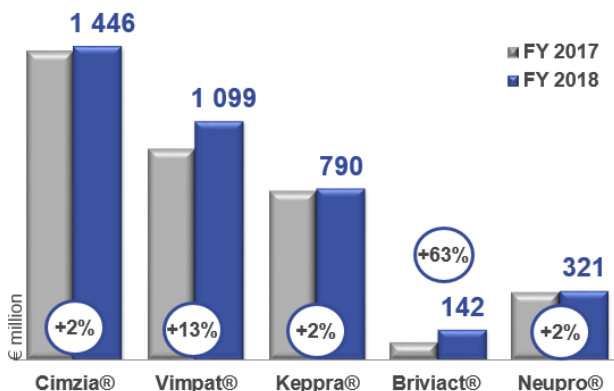
Revenue for 2018 reached € 4.63 billion, +2% at actual and +5% at constant exchange rates (CER). **Net sales** went up by 5% (+8% CER) to € 4.41 billion, driven by the continued growth of UCB's five core products, with combined net sales of € 3.8 billion (+6%; +10% CER), representing 82% of UCB's revenue.

Underlying profitability (rEBITDA²) improved by 2% (+5% CER) to € 1 398 million - thanks to core product growth and despite higher R&D expense.

Profit of the Group, supported by a tax rate of 19.7%, increased to € 823 million - of which € 800 million (+6%; +10% CER) is attributable to the UCB shareholders.

The Board of directors of UCB proposes a **dividend** of €1.21 per share (gross), +2.5%.

Core product net sales



UCB's financial results FY 2018:

€ million	FY 2018	FY 2017	Act	CER
Revenue	4 632	4 530	2%	5%
Net sales	4 412	4 182	5%	8%
rEBITDA ²	1 398	1 375	2%	5%
Number of shares (m)	188	188		
Core EPS ³ (€)	4.78	4.82	-1%	3%
Dividend per share (€)	1.21	1.18	2.5%	

¹ CER = constant exchange rates

² rEBITDA = recurring Earnings Before Interest, Taxes, Depreciation and Amortization charges;

³ Core EPS = core earnings per share

Latest R&D update

Neurology –

In October, UCB announced positive results from a phase 2 study with a novel, subcutaneous FcRn (neonatal Fc receptor) monoclonal antibody, **rozanolixizumab**, in patients with myasthenia gravis (MG), achieving proof-of-concept. These results support the *rozanolixizumab* development with a confirmatory study in MG starting in Q2 2019.

In December, **Vimpat® (lacosamide)** was approved in China as adjunctive therapy in the treatment of partial-onset seizures with or without secondary generalization in adult and adolescent patients 16 years of age and older with epilepsy.

In January 2019, Vimpat® was approved in Japan for the treatment of partial onset seizures in children 4 years of age and older. In addition, two new formulations have been approved, IV (intravenous) and dry syrup.

At the end of 2018, one phase 1 project in neurology, UCB3491, was terminated due to lack of patients for recruitment – driven by sufficient standard of care.

In December, **Keppra® (levetiracetam)** for monotherapy of epilepsy as well as an updated pregnancy language was submitted to the U.S. authorities. The application was accepted for filing by the FDA in January 2019.

The Keppra® pregnancy label has been approved in the EU in April 2018.

Immunology –

In October, UCB and its partner Biogen announced top-line results from a Phase 2b study with **dapirolizumab pegol** in moderately-to-severely active systemic lupus erythematosus. While the primary endpoint of the study was not met (p=0.06), the study did demonstrate consistent and potentially meaningful improvements for the majority of clinical endpoints in patients treated with *dapirolizumab pegol* compared with placebo. UCB and Biogen continue to further evaluate these data while assessing potential next steps.

At the end of 2018, the phase 1 project UCB6673 was returned to the partner – due to prioritization within the UCB pipeline.

In September and in Japan, positive phase 3 results were achieved for **Cimzia® (certolizumab pegol)** in patients with psoriasis and psoriatic arthritis. Submission to the Japanese agency took place in January 2019.

Bone –

Early January 2019, UCB and Amgen announced the approval of **Evenity® (romosozumab)** in Japan. Evenity® is approved to reduce the risk of fractures and increase bone mineral density in men and post-menopausal women with osteoporosis at high risk of fracture.

One week later, the U.S. Food and Drug Administration (FDA) Bone, Reproductive and Urologic Drugs Advisory Committee (BRUDAC) voted positively for the approval of *romosozumab*. While the FDA is not bound by the Advisory Committee's recommendations, it takes the advice into consideration when making its decision.

All other clinical development programs are continuing as planned.

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Net sales

€ million	FY 2018	FY 2017	Act	CER
U.S.	896	918	-2%	2%
Europe	400	370	8%	8%
International markets	150	136	10%	19%
Total Cimzia®	1 446	1 424	2%	5%

Immunology

Cimzia® (*certolizumab pegol*) for patients living with autoimmune and inflammatory TNF mediated diseases, net sales went up to € 1.4 billion, driven by continued, sustainable growth in all regions at constant exchange rates. In 2018, in the EU and the U.S., the Cimzia® label was enhanced with data in pregnancy and breastfeeding. In addition, Cimzia was launched for adults with moderate-to-severe plaque psoriasis.

€ million	FY 2018	FY 2017	Act	CER
U.S.	822	746	10%	15%
Europe	206	177	16%	17%
International markets	70	53	33%	42%
Total Vimpat®	1,099	976	13%	17%

Neurology: UCB's epilepsy franchise reached net sales of € 2.0 billion, a plus of 10%.

Vimpat® (*lacosamide*) with net sales of € 1.1 billion, is reaching more and more people living with epilepsy, marking a new blockbuster for UCB and showing strong, double-digit growth in all regions.

€ million	FY 2018	FY 2017	Act	CER
U.S.	221	232	-5%	0%
Europe	216	235	-8%	-8%
International markets	352	311	13%	19%
Total Keppra®	790	778	2%	5%

Keppra® (*levetiracetam*) for epilepsy, reported net sales of € 790 million. The evolution reflects the established brand and the maturity of the product while showing good growth in international markets.

€ million	FY 2018	FY 2017	Act	CER
U.S.	109	63	72%	80%
Europe	29	22	32%	33%
International markets	4	1	> 100%	> 100%
Total Briviact®	142	87	63%	70%

Briviact® (*brivaracetam*), is being made available to more and more patients and reached net sales of € 142 million. In 2018, Briviact® was approved in the U.S. and the EU for young patients from 4 years of age.

€ million	FY 2018	FY 2017	Act	CER
U.S.	101	96	5%	10%
Europe	174	168	3%	4%
International markets	46	50	-7%	-4%
Total Neupro®	321	314	2%	4%

Neupro® (*rotigotine*), the patch for Parkinson's disease, reported net sales of € 321 million. Neupro® has reached its peak sales and is expected to mature in its lifecycle going forward.

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Revenue and net sales in 2018 reached € 4 632 million (+2%; +5% at constant exchange rates (CER)) and € 4 412 million (+5%; +8% CER) respectively. This growth was especially driven by the continued performance of UCB's core products.

Royalty income and fees decreased to € 92 million from € 108 million. Other revenue reached € 128 million from € 240 million in 2017, due to the one-time other revenue in 2017 of € 56 million for out-licensing of the over-the-counter allergy drug Xyzal® (*levoceterizine*) in the U.S.

Gross profit went up to € 3 434 million (+3%) reflecting an improved gross margin of 74.1% from 73.5%.

Operating expenses went up to € 2 329 million (+6%; +8% CER) due to 3% higher marketing and selling expenses of € 964 million and 10% higher research and development (R&D) expenses of € 1 160 million, reflecting a R&D ratio of 25%, compensated by 6% lower general and administrative expenses of € 180 million. This resulted in an increased operating expense ratio (in relation to revenue) of 50.3% up from 48.6%.

Underlying profitability – rEBITDA² reached € 1 398 million after € 1 375 million (+2%; +5% CER) driven by the improved gross margin compensating higher marketing and selling and higher R&D expenses. The recurring EBITDA ratio (in % of revenue) surpassed for the second year in a row the 30%-mark, namely 30.2%, after 30.4% in 2017.

Non-recurring income was € 4 million due to gain on disposals from divestitures of UCB's non-core assets after expenses of € 43 million in 2017 relating to restructuring and litigation.

Net financial expenses decreased to € 93 million from € 99 million.

Income tax expenses were € 200 million, down from € 218 million. The average effective tax rate on recurring activities was 19.7% - driven by R&D incentives - compared to 22.1% in 2017.

Profit of the Group amounted to € 823 million (from € 771 million) of which € 800 (+6%; +10% CER) million is attributable to the UCB shareholders and € 23 million to non-controlling interests.

Core earnings per share, which reflect profit attributable to UCB shareholders, adjusted for the after-tax impact of non-recurring items, the financial one-offs, the after-tax contribution from discontinued operations and the net amortization of intangibles linked to sales, reached € 4.78 (-1%; +3% CER) based on 188 million weighted average shares outstanding.

Dividend – the Board of directors of UCB proposes a dividend of €1.21 per share (gross; +2.5%).

Financial outlook 2019 and updated peak sales for Cimzia® and Vimpat® - 2019 revenue is expected in the range of € 4.6–4.7 billion – thanks to core product growth. Driven by higher R&D investments into UCB's strong pipeline, recurring EBITDA is expected in the range of 27% - 29% of revenue. Core earnings per share are therefore expected in the range of € 4.40 – 4.80 based on an average of 188 million shares outstanding.

UCB is updating the peak sales guidance for its core products Cimzia® and Vimpat®: Cimzia is expected to reach € 1.7 billion by 2024 and Vimpat should reach 1.4 billion by 2022. Expected peak sales for Briviact (€ 600 million by 2026) remain unchanged. Neupro® has reached its peak sales in 2018 and is expected to mature in its lifecycle going forward. While showing good growth in international markets, global net sales of Keppra® are continuing to mature.

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FY 2018 – Financial highlights

Find the FY financial reports on UCB website: <http://www.ucb.com/investors/Download-center>

€ million	ACTUAL		VARIANCE	
	2018	2017	ACTUAL RATES	CER
Revenue	4 632	4 530	2%	5%
Net sales	4 412	4 182	5%	8%
Royalty income and fees	92	108	-15%	-11%
Other revenue	128	240	-47%	-46%
Gross Profit	3 434	3 330	3%	6%
Marketing and selling expenses	- 964	- 940	3%	6%
Research and development expenses	-1 161	-1 057	10%	11%
General and administrative expenses	- 180	- 192	-6%	-5%
Other operating income/expenses (-)	- 24	- 11	>100%	>100%
Recurring EBIT (rEBIT)	1 105	1 130	-2%	1%
Non recurring income/expenses (-)	4	- 43	>-100%	>-100%
EBIT (operating profit)	1 109	1 087	2%	5%
Net financial expenses	- 93	- 99	-6%	-5%
Profit before income taxes	1 015	988	3%	6%
Income tax expenses	- 200	- 218	-8%	-5%
Profit from continuing operations	815	770	6%	9%
Profit/loss (-) from discontinued operations	8	1	>100%	>100%
Profit	823	771	7%	10%
Attributable to UCB shareholders	800	753	6%	10%
Attributable to non-controlling interests	23	18	26%	32%
Recurring EBITDA	1 398	1 375	2%	5%
Capital expenditure (including intangible assets)	341	209	63%	
Net financial debt	237	525	-55%	
Operating cash flow from continuing operations	1 098	896	23%	
Weighted average number of shares – non diluted (million)	188	188	0%	
EPS (€ per weighted average number of shares – non diluted)	4.24	4.00	6%	6%
Core EPS (€ per weighted average number of shares – non diluted)	4.78	4.82	-1%	3%

Due to rounding, some financial data may not add up in the tables.

“The statutory auditor has issued an unqualified report with no emphasis of matter paragraph dated 27 February 2019 on the company’s consolidated accounts as of and for the year ended 31 December 2018, and has confirmed that the accounting data reported in the accompanying press release is consistent, in all material respects, with the accounts from which it has been derived.”

UCB will host a conference call/video webcast at 08.00 (EDT) / 13.00 (BST) 14.00 (CEST).

Details are available on

<http://www.ucb.com/investors/UCB-financials/Full-year-financial-results>.

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About UCB

UCB, Brussels, Belgium (www.ucb.com) is a global biopharmaceutical company focused on the discovery and development of innovative medicines and solutions to transform the lives of people living with severe diseases of the immune system or of the central nervous system. With around 7 500 people in approximately 40 countries, the company generated revenue of € 4.6 billion in 2018. UCB is listed on Euronext Brussels (symbol: UCB). Follow us on Twitter: @UCB_news

Forward looking statements

This press release contains forward-looking statements based on current plans, estimates and beliefs of management. All statements, other than statements of historical fact, are statements that could be deemed forward-looking statements, including estimates of revenues, operating margins, capital expenditures, cash, other financial information, expected legal, political, regulatory or clinical results and other such estimates and results. By their nature, such forward-looking statements are not guarantees of future performance and are subject to risks, uncertainties and assumptions which could cause actual results to differ materially from those that may be implied by such forward-looking statements contained in this press release. Important factors that could result in such differences include: changes in general economic, business and competitive conditions, the inability to obtain necessary regulatory approvals or to obtain them on acceptable terms, costs associated with research and development, changes in the prospects for products in the pipeline or under development by UCB, effects of future judicial decisions or governmental investigations, product liability claims, challenges to patent protection for products or product candidates, changes in laws or regulations, exchange rate fluctuations, changes or uncertainties in tax laws or the administration of such laws and hiring and retention of its employees.

Additionally, information contained in this document shall not constitute an offer to sell or the solicitation of an offer to buy any securities, nor shall there be any offer, solicitation or sale of securities in any jurisdiction in which such offer, solicitation or sale would be unlawful prior to the registration or qualification under the securities laws of such jurisdiction. UCB is providing this information as of the date of this document and expressly disclaims any duty to update any information contained in this press release, either to confirm the actual results or to report a change in its expectations.

There is no guarantee that new product candidates in the pipeline will progress to product approval or that new indications for existing products will be developed and approved. Products or potential products which are the subject of partnerships, joint ventures or licensing collaborations may be subject to differences between the partners. Also, UCB or others could discover safety, side effects or manufacturing problems with its products after they are marketed.

Moreover, sales may be impacted by international and domestic trends toward managed care and health care cost containment and the reimbursement policies imposed by third-party payers as well as legislation affecting biopharmaceutical pricing and reimbursement.

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